

DO YOU KNOW WHAT YOUR FSEA MEMBER BENEFITS ARE?

FSEA (Foil and Specialty Effects Association) has partnered with the largest General MRO supplies, services and solutions provider, Grainger. As FSEA members you now have access to a suite of solutions to help keep your operations up and running and people safe. Take advantage of:

- **Competitive pricing** on the products you use most.
- **Distribution network:** The Grainger supply chain is built to provide customers with the right products, at the right time and in the right place.
- **Services and solutions:** From safety services and inventory management to OSHA and HACCP audits, Grainger offers hundreds of value-added services and solutions to help you take costs out of your business.
- **Supplier relationships:** Access more than 5,100 suppliers and their product solutions and expertise.
- **Customer service:** Call, click or stop by a branch for product or technical help.

DID YOU KNOW?

Grainger has a variety of resources right at your fingertips.

> FREE WEBINARS

The On the Job Webinar Series® provides information on some of the latest trends affecting your business or organization. Industry experts and knowledgeable Grainger staff work together on relevant solutions for key business issues you face daily.

> SAFETY ARTICLES

Browse a variety of articles and white papers by leading safety experts with guidelines, tips and strategies to help take safety to the next level.

> TECHNICAL RESOURCES

Use our Quick Tips Technical Resources® to help make informed decisions about a variety of issues you face daily at work. Access hundreds of articles written to help keep your workers safe, your business in compliance and your facility productive.

Sign in to take full advantage of your benefits.



WE ARE HERE TO HELP

Customer Service

For general customer service, call 1-800-GRAINGER. If possible, please have your nine digit Grainger account number available for the Customer Service Specialist.

Sales Support

A number of QCS customers have local sales support. To check if there is local sales support in your area, contact Grainger Customer Service.

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Duncan Rodts
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FSEA Executive Director
Jeff Peterson
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GETTING STARTED!

Take Advantage of Everything Your Contract Offers

Your national agreement with Grainger provides your members with access to a suite of solutions to help keep their operations up and running and people safe. Take advantage of:

- **Competitive pricing** on the products you use most.
- **Distribution network:** The Grainger supply chain is built to provide customers with the right products, at the right time and in the right place.
- **Services and solutions:** From safety services and inventory management to OSHA and HACCP audits, Grainger offers hundreds of value-added services and solutions to help you take costs out of your business.
- **Supplier relationships:** Access more than 4,800 suppliers and their product solutions and expertise.
- **Customer service:** Call, click or stop by a branch for product or technical help.

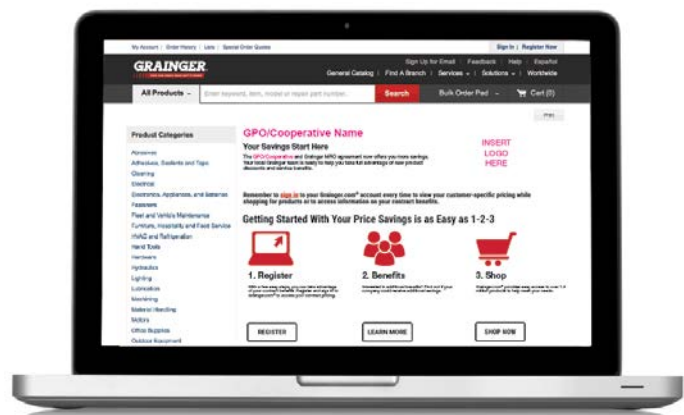
REGISTERING ON GRAINGER.COM®

All online users must register and sign in to Grainger.com® to see your company's specific pricing. To get started, follow these steps:

1. Register your account number on grainger.com.
2. Start shopping and save!

WE ARE HERE TO HELP

- Call 1-800-GRAINGER for 24/7 customer service
- Grainger National Accounts Manager
Duncan Rodts
Duncan.Rodts@grainger.com
- Find additional help online at grainger.com/help



New FSEA & Grainger MRO Contract

Get access to your savings! Contact your local Grainger team to take full advantage of product discounts and service benefits.

BENEFITS

- Sign in to Grainger.com® to see your contract pricing
- Minimum 5% off of Grainger Contract Reference Price
- Deeper discounts on frequently purchased products
- Access to over 1.5 million products
- Real-time product availability and order tracking
- Dedicated resources to assess your site and consolidate spend to help maximize savings

SOLUTIONS

- Same-day shipping* on 98% of in-stock items
- KeepStock® inventory solutions** help you save time, money and space
- After-hours emergency service: call 1.800.CALL.WWG to open a branch anytime
- Sourcing for hard-to-find products beyond the catalog
- Grainger Online SafetyManager® System**** is a comprehensive tool to help assess, build, maintain and track your safety management program
- Order Management System on Grainger.com® helps add control and efficiency
- Invoice reconciliation: one invoice to Accounts Payable

AGREEMENT TERM	11/5/2019 - 8/31/2022	
SUPPLIER DESIGNATION & CATEGORY DISCOUNTS	Grainger is a Preferred Supplier for the following categories: Bold signals categories with deeper discounts	
<ul style="list-style-type: none"> • Abrasives • Adhesives, Sealants & Tape • Cleaning: Consumables 25% Off • Cleaning: Other 20% Off • Electrical: 20% Off • Electronics, Appliances & Batteries • Fasteners 20% Off • Fleet & Vehicle Maintenance • Furniture, Hospitality & Food Service • Hand Tools: 11% Off • Hardware: 15% Off • HVAC Filters: 15% Off 	<ul style="list-style-type: none"> • HVAC Other: 10% Off • Hydraulics • Lab Supplies • Lighting • Lubrication: 15% Off • Machining: 15% Off • Material Handling: 15% Off • Motors: 17% Off • Office Supplies • Outdoor Equipment • Paint, Equipment & Supplies • Plumbing Other: 10% Off 	<ul style="list-style-type: none"> • Plumbing Pipe Valves Fittings: 15% Off • Pneumatics: 10% Off • Power Tools • Power Transmission: 17% Off • Pumps • Safety: Facility Safety: 20% Off • Safety: Shoes: 17% Off • Safety: People Safety: 20% Off • Security • Test Instruments • Welding: 15% Off
FOCUS INITIATIVES	Safety eCommerce Inventory Optimization (KeepStock)	
FREIGHT	Grainger pays all standard shipping.***	

*Within the continental U.S. when your order is received by 5 p.m. local time at the shipping facility. Shipping facility may be in different time zone from you.
 **Grainger KeepStock® solutions are subject to customer eligibility and agreements.
 ***Standard ground freight is paid by Seller on all orders, unless otherwise stated, to Buyer's place of business anywhere in the contiguous United States. Other terms and conditions may apply for other than standard ground delivery ("Other Freight Services"), including expedited same day delivery, air freight, freight collect, sourced orders, export orders, hazardous materials, Buyer's carrier, shipments outside the contiguous U.S. or other special handling by the carrier. Charges incurred for Other Freight Services must be paid by Buyer.
 ****Grainger Online Safety Manager System is provided by Grainger Safety Services, Inc., an affiliate of W. W. Grainger, Inc.

Category discounts are subject to the following terms:
 Discounts applied to Contract Reference Price. You must sign in to Grainger.com® to see your Contract Reference Price. Category discounts will not apply to: (a) sourced products; (b) items in any other discount programs; (c) promotional, lot and commodity items; or (d) special pricing programs offered for certain Catalog Products from time to time.
 If, after applying the category discount above, the price of an individual Catalog Product is below Grainger's cost, Grainger reserves the right to reduce the category discount for that Catalog Product. If at any time a Catalog Product is discontinued for any reason, such Catalog Product will be removed from the category discount program.
 Grainger reserves the right to determine the appropriate category for a particular Catalog Product.

CONTACT INFORMATION:

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