

# FSEA Industry Survey

## Other Suppliers to the Industry

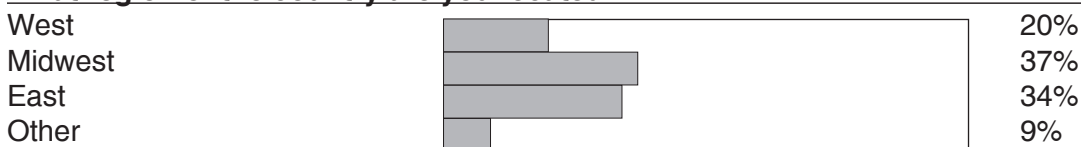
The following survey was conducted through a third party organization specializing in on-line surveys and email marketing. The five part survey focuses on current industry trends. This portion of the survey was developed for suppliers to the foil stamping and embossing industry other than suppliers of hot stamping foil, engravings, or presses. There were a total of 197 respondents to the entire survey and a total of 23 respondents to this portion of the survey after duplicate companies were eliminated.



### How many employees do you have at your location?



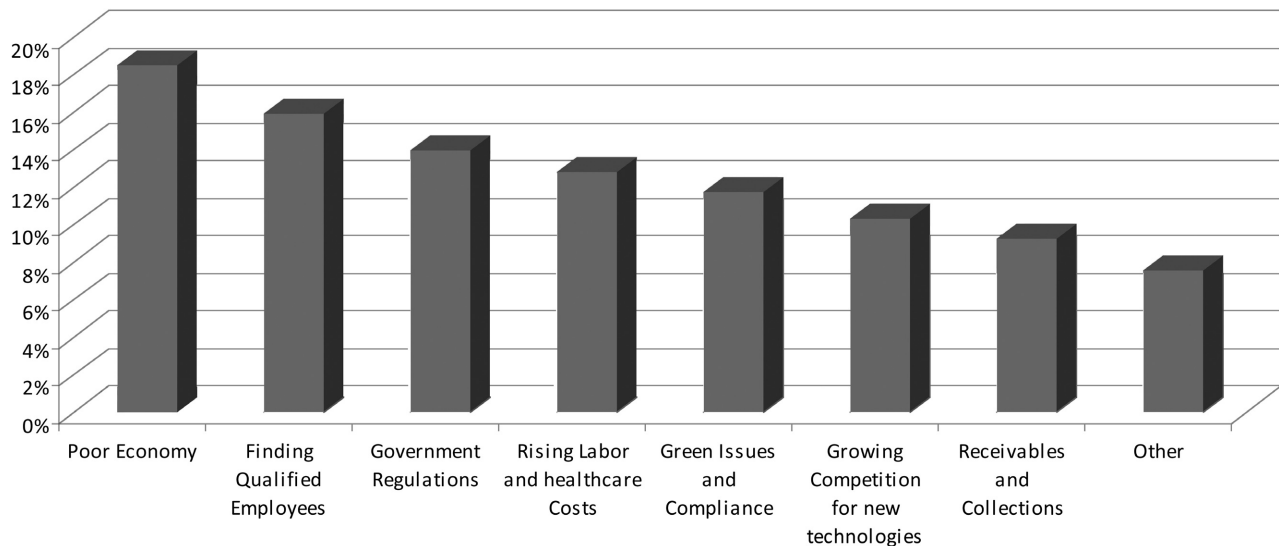
### What region of the country are you located in?



### Are you a Foil Stamper/Finisher or a Supplier to the Industry?



### What are your main business concerns currently? Rank them from highest concern to lowest.

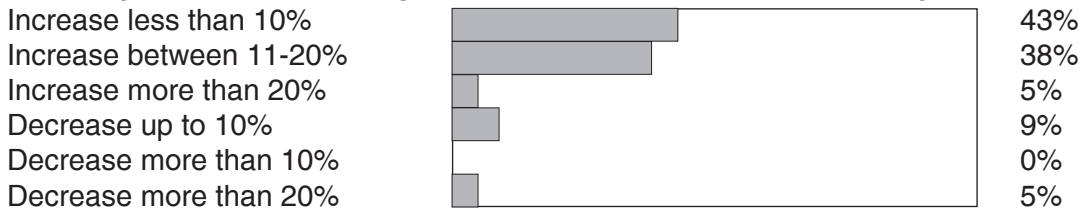


### What percentage of your business services companies in the Foil Stamping and Embossing industry?

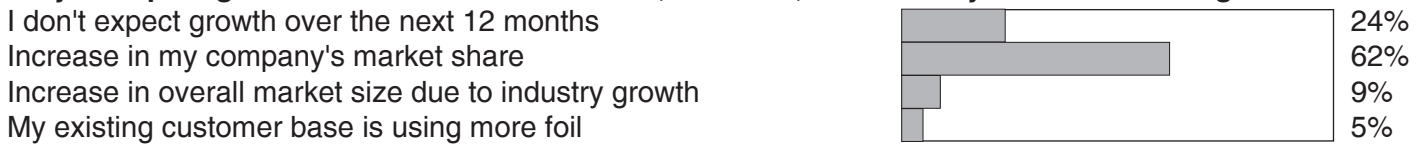


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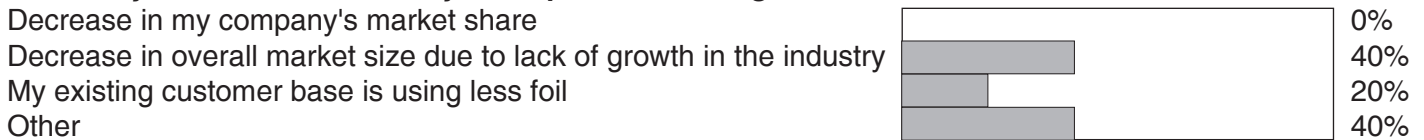
## **What is your expected change in the sales specific to this industry for the next year?**



## **Do you expect growth over the next 12 months, and if so, to what do you attribute that growth?**



## **What do you attribute most for your expected lack of growth in sales over the next 12 months?**



## **What percentage of your business is outside the U.S.?**



## **What region do you see most rapidly growing in sales over the next 3 years?**

